

WORST DROUGHT IN FORTY YEARS

Percentage of Rainfall in Richmond Far Below Normal.
July Prankish.

Director Evans showed yesterday that for prankish weather last month was one of the most unusual experienced in Richmond in fifteen years. The first half of July was excessively hot, far above the normal, while during the latter part the temperatures registered were below the normal. The only rain which fell was prior to the 13th. From July 2 until that date, twelve days, the thermometer each afternoon rose to or above the 90-degree mark, while on the 7th it reached 100. That was the hottest temperature ever recorded in Richmond during the month of July.

In addition to the twelve days of excessive heat of the first part of the month, there were seven days in the second half when the mercury went to 90 or above, making a total of nineteen days of scorching weather. However, the night temperatures were low. The hottest night of the month was the 23d.

Storm Ends Heat.
The last three days of the hot period were showery, though without rain of importance, except on the 13th, when the heat wave was broken in the afternoon by a moderate thunder storm. On the day following the temperature was below normal, and cool weather continued with but slight interruption until the close of the month.

The month's progress brought practically no relief from the drought, which has continued since the rains of June 24 and 25. These showers were followed by fifteen excessively hot days, without more than a trace of rain. On July 11, 12 and 13 there were light showers, but the remainder of that month was without any water-fall of importance.

Rainfall Below Normal.
The total rainfall of July was 0.57 inches, which was about 12 per cent. of the normal and less than half the smallest total of any preceding July in the past forty years. This condition of drought appears to have been local, as Weather Bureau within a radius of twenty miles have reported the total rainfall as three times as great as in Richmond, while in adjoining river counties there have been only moderate monthly deficiencies.

TURNED HOSE ON 'EM

So Wise Was Arrested and Wouldn't Get Out of Jail.
Robert Wise, of 73 Brook Avenue, who gave his occupation as bartender, was locked up in the Second Police Station last night. Though there were several friends glad enough to go to his home, Wise refused to be bailed. He went to his cell with a smile on his face, but was injured when he saw the bunk. It was then too late to make a kick, as his friends had left the station in disgust.

The trouble, it seems, arose over the fact that Wise had recently purchased a new suit, which he intended to wear to the police station. One of them did not enter into the spirit of the game and had him returned to the police, which accounts for his arrest.

Postmaster Meets Here.
Postmaster General Hitchcock has granted five days leave of absence to all postmasters who are members of the Virginia State Postmasters' Association in order that they may attend the annual convention which will take place in Richmond at the Jefferson Hotel, October 5, 10 and 11. Edgar Allan, Jr., is president of the association.

Kessler-Flippin.
Salem, Va., August 3.—A quiet marriage was celebrated last evening at 9 o'clock at the Baptist parsonage, when the pastor, Rev. C. T. Herndon, D. D., united in marriage Lucian Kessler and Miss Rose L. Flippin, both of Roanoke.

The groom is nurse in the operating room at the Jefferson Hospital. They will reside in Roanoke.

NAVAL OFFICER PUTS END TO HIS CAREER

Sends Bullet Through Head, and His Dead Body Is Found in New York Hotel—Married Eight Months.

New York, August 3.—Lieut. Chas. E. Brillhart, U. S. N., was found dead from a bullet wound in his room at the Hotel Astor to-day. There were no circumstances to contradict the coroner's opinion that the case was one of suicide. In one of his hands, which were crossed over his body as it lay in a chair, he clutched a .32 calibre revolver, with all but one of the six chambers loaded. The bullet from the empty chamber had struck his right temple, made its way through his head, and was found on the floor behind him.

To Mrs. Charles E. Brillhart, who is said to be his bride of but eight months, the naval lieutenant had sealed, addressed and stamped a letter which the coroner forwarded to-night without opening. To Mrs. Brillhart, at "The Cairo, Sixteenth and Q Streets, N. W., Washington, D. C."

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A CABLE AD EVERY DAY

Richmond's Factory FOR Piano Repair

No adjunct of our big piano business is perhaps so deservedly popular as is this fine Factory Repair Department, for we offer facilities not usually found outside the largest cities. You can have your Piano or Organ properly cared for and necessary repairs made by an organization of expert piano factory workmen—everything being done right here in Richmond, and therefore at the most reasonable prices.

Phone Monroe 728.

Cable Piano Co.

213 East Broad.

EVERYTHING MUSICAL

DROUGHT BROKEN BY HEAVY RAINS

Downfall General Over Stricken Section, and People Are Rejoicing.

Charlotte, N. C., August 3.—Heavy general rains, which began early today over this stricken section, have broken the long drought. As far east as Raleigh, west to Asheville and to the border lines north and south the precipitation has been generous, with every prospect of continuation, and farmers are jubilant.

In many cities and towns of the section threatened with water shortage the situation has been relieved by the bountiful rains. With the resumption of water flowing through the main lines of old and a reserve supply ample for all needs held in readiness at the new connection at Briar Creek the authorities are happy.

The tank train service will be continued for the present to make assurance doubly sure.

Consider Impending Famine.
[Special to The Times-Dispatch.]
Raleigh, N. C., August 3.—A joint session of the directors of the Wake Water Company and the Raleigh Aldermen was held to-day to consider the impending water famine. It being agreed that in event it became necessary to haul water by rail in tank cars it will be from Eno River, near Durham. However, a fine rain this afternoon gave at least temporary relief here.

Dan River Very Low.
Danville, Va., August 3.—Dan River is now lower than it has been in years, the dry spell lasting longer than ever before in the history of the city. As a result of the severe drought both the Dan River Cotton Mills, at Schoolfield, and the Riverside Mills, within the city, are operating principally by steam power. The mills, when the river is normal, are operated by water power. The cotton mills here, however, have not closed down a single day on account of the drought and indications are that operations will be continued.

A steady rain fell here all day, and the outlook for a rise in the river is promising.

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NEWSPAPER SPACE HELP TO JEWELERS

Expert Tells Convention That They Must Reach Buyers by That Means.

KANSAS CITY WINS FOR 1912

Officers of Association Re-elected—Take Trip Down James River To-Day.

Kansas City will be the meeting place of the American National Retail Jewelers' Association in 1912. The decision came after a prolonged verbal battle, which developed much partisan feeling, a friendly interchange of knocks and a general exchange of what, for the lack of a better term, may be described as spread eagle oratory. When the committee on selection announced the result of the balloting late yesterday afternoon, it was found that Kansas City had received 72 of the accredited 135 votes of the convention, and Cedar Point, O., 53. Invitations were also received from Niagara Falls, Buffalo, Chicago and Washington, but the selection committee narrowed the choice between the two cities figuring in the final ballot.

Same Officers Elected.
As had been predicted earlier in the session, all of the executive officers were unanimously re-elected—Steele F. Roberts, Pittsburg, president; J. C. Combs, Omaha, first vice-president; George H. Tucker, Chicago, second vice-president; and Claud Wheeler, Columbia, Mo., secretary. The only exception was Treasurer Oliver M. Artes, who was no longer eligible for reelection because of his withdrawal from the retail jewelry business. J. R. Stebbins, of Ashtabula, O., a member of the executive committee, was unanimously chosen for the treasurership, and A. W. Anderson, of New York, Wis., was elected to fill the vacancy thus created on the executive board. Charles T. Evans, of Utica, N. Y., was chosen member of the executive committee to succeed J. P. Archibald, of Blairsville, Pa. The nominating speeches were unanimous in their declarations that the striking progress of the association the past year is directly attributable to the efficient service rendered by the executive officers, and that these should be continued. The unity of opinion prevailing on this point, resulting in the re-election of almost the entire slate, was felt to be nothing more nor less than a direct vote of confidence and a tribute to the good management of the executive officers.

The Most Strenuous Day.
Yesterday was by far the most strenuous day of the entire convention. In many respects it was also the most important. Two executive sessions were held, one at 8:30 in the morning and the other immediately after the selection of the 1912 convention city late in the afternoon. In addition to this the assembly heard six addresses. The day's work practically ended the 1911 convention, only a small amount of unfinished business remaining for consideration to-day at 11 o'clock. The morning session was opened by the Richmond Jewelers' Association, and goes for a joy ride down the James on the steamer Brandon. The trip is tendered the delegates by the Twenty-four Karat Club, of Richmond, and is expected to put a \$250,000 fine finish on the convention. The trip is characterized as the "most successful and most enjoyable convention the association has ever held."

The morning's speaking program was opened by William Hollweg, of the Dennison Manufacturing Company, New York, who spoke on "The Selling Power of Good Display." He made out a strong case for the use of window fixtures and accessories in the retail jewelry business. In this day of strenuous competition, he said, there is little room for one merchant to go another very much better in the matter of price. The jeweler who will make use of boxes and display fixtures which add individuality and character to his goods will win in the end the biggest share of the business. The jeweler who learns how to make presents more presentable than his competitor will win out.

Advertising and Good Will.
The most distinguished address of the day was delivered by Robert T. Nelson, associated editor of the New York Jewelers' Circular, who chose the subject, "The Retail Jeweler's Advertising." He showed a clear grasp of advertising psychology and touched upon a number of advertising problems in a highly interesting way. The good will of the public, rather than a short-lived reputation for bargain giving, is the ideal to be sought by the retail jeweler. On this point he said:

"Good will is something which is actually created by a jeweler in his own individual way, through the instrumentality of honest advertising and effective store service. But good will cannot be purchased and tenderly cared for. It is like a sensitive plant, likely to perish if neglected. Good advertising must be keyed to the class whose good will you wish to get and to hold. Honest and continuous advertising, backed by the right business policy, will insure your good will against loss and will give it a value which may be turned into cash at any time."

In constant co-operation and interchange of views at conventions like the present one, the speaker asserted, lies the only hope against absorption by the mail order and department store interests. Organization will make the retail jeweler immune from the mail order lion. It is already doing it. "You remember," he said, "the reply by his son why the lion did not eat Daniel. He said because the rest of Daniel was backbone and the rest of Daniel will not devour our trade. Because now most of us is backbone and the rest of us is grit and backbone can withstand almost any onslaught."

Newspaper Is Best Medium.
The newspaper, in his opinion, is par excellence the medium to use in advertising. Beside it, theatre programs, church programs and theatre curtains are all but worthless in comparison. Money dispensed for church program advertising should be put in the same class with donations and charged up to expense. On the point of newspaper advertising he said:

"Three-quarters of the appropriation should be spent in newspaper advertising. When more than one daily newspaper is published in your town, you must, of course, do your utmost

The Finest Milk in America

For Half What You Pay

Rich Holstein milk—8 per cent butter fat—utterly free from germs. Pure, Swiss-like milk for less than milkman's milk.

Madam, give us a moment to prove these facts to you. There are few things more important.

The main food question is to get pure milk—milk that is free from germs. That means a sterilized milk.

Next comes the question of richness and flavor. That means milk from well-fed, high-bred cows. Those are the qualities people get in Van Camp's Milk. And they get them for less than milkmen charge for impure milk from mongrel cows.

Figure This Saving

Van Camp's Milk comes to you as thick as thick cream. Two-thirds of the water has been evaporated. It is 28 per cent solids—8 per cent butter fat.

When this milk is reduced to the usual milk's richness the cost will figure about six cents per quart.

In addition to this comes the saving of waste. You open a can of Van Camp's when you want it, and it keeps till you use it up. None is ever left over to sour.

These two savings together—in cost and waste—cut the milk bills in two for most

people who use it. The saving in cost comes through saving the milkman's daily delivery. But we don't. Van Camp's is simply whole milk. It seems rich because you have cooked with a half-milk.

A Germless Milk

Van Camp's Milk is utterly sterile. Raw milk, as you know, contains millions of germs. Van Camp's contains none at all.

Our cows are high-bred. Our dairies are models. They are located in the finest dairying sections of seven northern states. We get the finest milk that's produced in America.

Our evaporating plants are located close to these dairies. They are conducted with hospital cleanliness.

There the milk fresh from the cows is put into a vacuum, and two-thirds of the water is taken out by low-heat evaporation. That is all. Nothing is added. Nothing but water is taken out. Put back the water and the milk is the same as it came from the cow, save for sterilization.

Such is the milk which is offered you for less than the cost of the poorest milk which milk wagons ever delivered.

Its Amazing Richness

When Van Camp's Milk is used in milk dishes, pastry or ice cream, everyone notes an unusual richness. Some people think we add something to give it.

Van Camp's Milk
Evaporated—Sterilized—Unsweetened

Van Camp Packing Co., Indianapolis, Ind.

THE WEATHER

Forecast for Virginia—Showers Friday and Saturday; light to moderate southeast and south winds.

For North Carolina—Unsettled weather; probably showers Friday and Saturday; light to moderate, variable winds.

CONDITIONS YESTERDAY.
Thursday midnight temperature... 75
8 A. M. temperature... 75
Humidity... 80
Wind, direction... South
Wind, velocity... 8
Weather... Partly cloudy
Rainfall... .01
Barometer... 30.1
3 P. M. temperature... 92
Maximum temperature up to 5
Minimum temperature... 70
P. M. temperature... 70
Mean temperature... 82
Normal temperature... 72
Excess in temperature... 8
Deficiency in temperature since March 1... 122
Excess in temperature since January 1... 27
Deficiency in rainfall since March 1... 10.28
Actual deficiency in rainfall since January 1... 9.56

CONDITIONS IN IMPORTANT CITIES.
(At 5 P. M. Eastern Standard Time)
Place. Ther. H. T. Weather.
Albany... 94 96 P. cloudy
Augusta... 80 86 Cloudy
Baltimore... 70 76 Cloudy
Atlanta... 78 82 Cloudy
Atlantic City... 74 82 Clear
Boston... 62 66 Clear
Buffalo... 82 88 P. cloudy
Minneapolis... 70 76 P. cloudy
P. M. temperature... 70
Mean temperature... 82
Normal temperature... 72
Excess in temperature... 8
Deficiency in temperature since March 1... 122
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Deficiency in rainfall since March 1... 10.28
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MINIATURE ALMANAC.
August 4, 1911.
Sun rises... 5:17
Sun sets... 7:15
Morning... 12:14
Evening... 12:57

JEWELER PROUD OF EMPORIA, KAN.

Tells About Walt and Willie, and How They Made It Famous.

An Emporia, Kan., jeweler, who has been attending the convention, tells interesting tales about the two men who have made the town famous—William Allen White and Walt Mason. Emporia has 10,000 people, but only two national characters. They never tire of telling the stranger within their gates the marvelous story of Uncle Walt's leap into the ranks of the mighty. He came to Emporia four or five years ago and began to work for William Allen White on the Gazette at \$15 a week. He was fifty years old and a failure in life. He had drifted from business to business and from one paper to another, without attaining more than mediocre success. He did general reporting for the Gazette and occasionally a bit of verse. In a short time one of his little prose poems began to appear regularly on the editorial page. It was a fresh touch, and newspapers all over the country began reprinting them, sometimes with credit, more often without. Then came a Chicago News man on the scene and prevailed upon Walt to syndicate his little bit of rhymed philosophy. Skeptical at first, he agreed to the plan later, and things began coming his way at once. More and more papers contracted for the service, and a single year he found himself famous with a dozen offers coming in every month to take him East on fabulous salaries. But Uncle Walt sticks to the Emporia Gazette and writes its daily police news. Occasionally he writes up a meeting of the Board of Aldermen. He contributes regularly to the Chicago News and to a St. Louis paper. In addition to this he writes every day his quaint bit of doggerel. He is making more than \$15 a week now. His earnings last month were \$600. As newspaper salaries go, that is doing pretty well.

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Crutchfield—Stainback.
[Special to The Times-Dispatch.]
Weldon, N. C., August 3.—Dr. William E. Crutchfield, of Durham, and Miss Ida Belle Stainback were married at the home of the bride's parents, Mr. and Mrs. A. L. Stainback, here this morning at 11 o'clock. The wedding was very quiet on account of a recent illness of the bride. Dr. and Mrs. Crutchfield left immediately after the ceremony for their future home in Durham.

Minister Haled to Court.
On complaint of Building Inspector Beck Rev. James Nelson, president of the Woman's College, will appear in the Police Court this morning to show cause why the buildings 200 and 107 East Clay Street, owned by him, should not be pronounced dangerous and condemned.

Democratic Committee Meets.
[Special to The Times-Dispatch.]
Williamsburg, Va., August 3.—The Williamsburg Democratic committee met last night, those present being Mayor E. W. Warburton, chairman; H. D. Cole and N. L. Henley. They appointed H. M. Sweeney, B. E. Brooks and R. E. Donegan judges of the approaching primary, and W. M. Morris alternate. The committee also arranged for the election of a new city committee at the September primary, fixing the assessment against candidates \$1 each, and notices and assessments to be filed not later than 12 o'clock Saturday, August 19.

Children Cry FOR FLETCHER'S CASTORIA

Make the Liver Do its Duty

Nine times in ten when the liver is right the stomach and bowels are right. CARTER'S LITTLE LIVER PILLS gently but firmly compel a lazy liver to do its duty.

Cause Constipation, Indigestion, Sick Headache, and Distress after Eating. Small Pill, Small Dose, Small Price. Genuine must bear Signature.

ALL

that is GOOD FOR THE EYES supplied by us. Prescription work our specialty with complete manufacturing plant on the premises. Headquarters for

KODAKS

Artistic Developing and Printing. Mail orders receive prompt attention. Lowest charges in all cases.

The S. GALESKI Optical Co.
Main and 223 East Broad
Eighth Sts. Next to Corner

PAINTS

Original
Tanner Paint & Oil Co.
1417 and 1419 East Main,
Richmond, Va.

Snake Story Season Is in Full Blast Now

[Special to The Times-Dispatch.]

Harrisburg, Pa., August 3.—Two remarkable snake stories, vouched for by men of veracity, come from Flint Rock, Rockingham county.

A. C. Campbell killed an unusually large garter snake in his potato patch. In the stomach of the snake he found fifty-four young snakes of three varieties that had been swallowed by the big serpent. There were two dozen black snakes, a dozen garter snakes, and about the same number of spotted snakes. It is presumed that the snake went on a rampage through the neighborhood, killing out all mother snakes, and, after swallowing the children in the family, took its departure.

No. 2.—V. L. Weatherholtz, of the same neighborhood, killed a huge black snake, and, surprised at its dimensions of the reptile, cut open the dead body. Within he found ten partridge eggs and a full grown bird of the yellowhammer species.

Why Not Try the Guaranteed Method

No need to experiment any longer. No need to spend your time and money trying ordinary preparations. Without risk you can try my method. I guarantee to rid your premises of rats and mice before asking a cent. My charges for the year's guarantee are very moderate. Write or phone at once. I will give full information gladly.

Otto Orkin,
411 American National Bank Bldg.
Phone Mon. 321.
Reference: C. & O. Ry. Offices, E. A. Saunders, Sons Co., E. W. Gates, Son Co., Everett Wadley Co., Virginia Hospital.

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